

December 7, 2011

Dear Member:

As we have been communicating to our membership through numerous correspondence, webinars and town hall meetings, the number one goal of our proposed merger with Corporate One is to preserve our members' collective \$63 million in existing membership capital shares (MCS). This merger is the best and only option to preserve members' capital, and the support of ALL Southeast Corporate members is crucial. We're writing you today because we want to share specifics of our plan with you, your board and your staff, and we need to gauge your credit union's level of support for this merger by asking you to complete a non-binding letter of commitment.

In order for the merger to work and preserve your existing capital at Southeast, while maintaining Corporate One's strong and well capitalized position, \$75 million in total perpetual contributed capital (PCC) is necessary. Therefore, as part of the merger, members will be asked to convert existing MCS to PCC and also become a Partner member at Corporate One based on Corporate One's capital methodology of 90 basis points of assets, capped at \$900,000. Partner members enjoy preferential pricing and rates, access to the balance sheet, sufficient lines of credit, and other benefits not afforded to non-Partner members.

In our recent series of town hall meetings, Southeast Corporate and Corporate One shared our capitalization strategy as well as other specifics of our plans and progress toward merger, including the benefits members will gain as a result. Another objective of these meetings was to gauge the level of member support through capitalization for this merger from those attending. Our ability to demonstrate strong support is critical to our merger application and capital plan that will be submitted to the NCUA. Without sufficient member support, the merger with Corporate One cannot move forward and your existing MCS in Southeast Corporate will be at a significant risk of depletion.

Participants in the town hall meetings were asked to sign a non-binding letter of commitment indicating their support of the merger at Corporate One's Partner member level. We are very encouraged by the level of support shown by our members attending the town hall meetings and the number of signed non-binding letters of commitment we have received thus far.

Although the town hall meetings were well attended and supported, a good number of credit unions were unable to attend. **Due to the critical and timely nature of the information provided in these meetings as well as the significance of the non-binding letter of commitment in demonstrating support for the merger, we are**

including a copy of that letter and ask for your support by signing and returning as quickly as possible. Along with the enclosed letter, we have recorded a condensed version of the town hall meeting that details the specifics of our merger plans and the importance of the non-binding letter of commitment. We encourage you to view this virtual town hall meeting with your staff and Board of Directors as it contains critical information you'll need to make an informed decision to support this merger. The virtual town hall is available on our website at www.secorp.org.

We will continue to update you on our merger progress and next steps as they become available. Thank you for your support and patience as we work through the merger details and approval process.

Best regards,



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Enclosure